

# UKRAINE'S MINERAL FERTILIZERS NICHE

Overview

**NOW** <sup>ua</sup>  
**Ukraine**

Kyiv, Ukraine  
June 2020



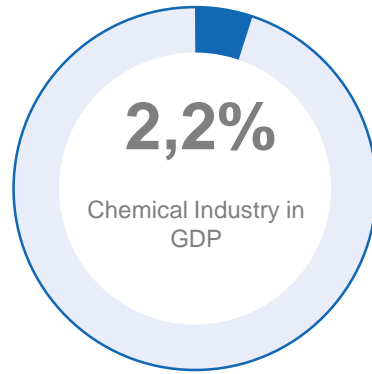
# Mineral Fertilizers Contribution to Economy

Production of mineral fertilizers is a component of the chemical industry in Ukraine

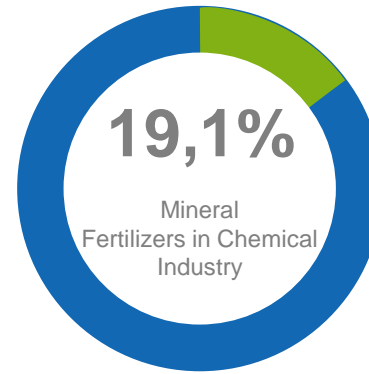


**\$131 B**  
Ukraine's GDP,  
2018

**\$2,9 B**



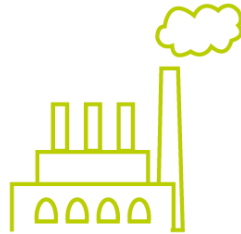
**\$0,5 B**



**\$1,4 B**



**169**  
Mineral  
fertilizers  
enterprises



**69 K**  
Jobs  
created



**30 K**  
Output per  
employee

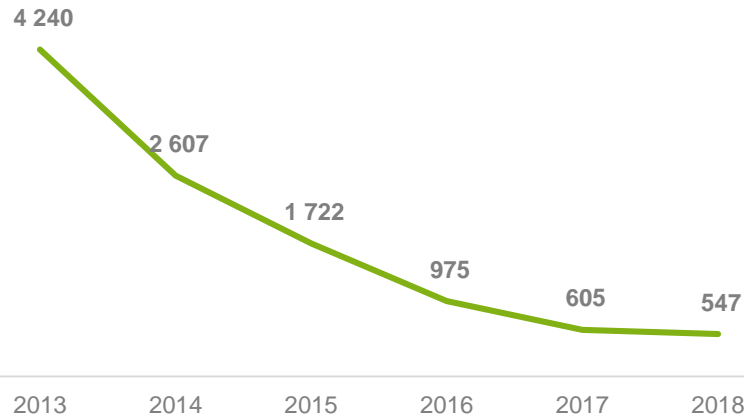


# Mineral Fertilizers Production & Foreign Trade

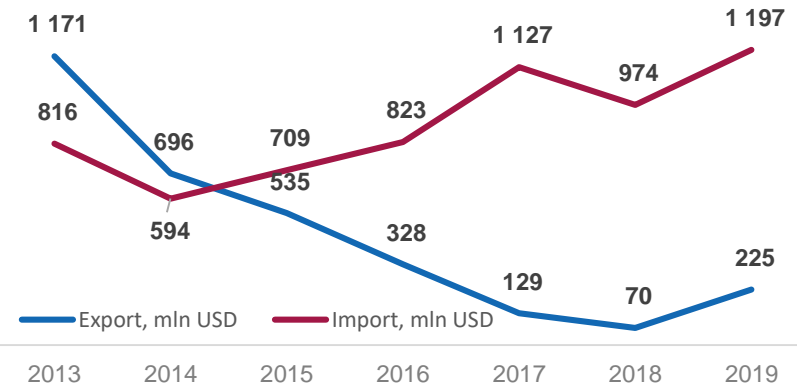
In recent years, domestic producers of fertilizers have significantly reduced production volumes, accordingly, imports increased to meet a demand



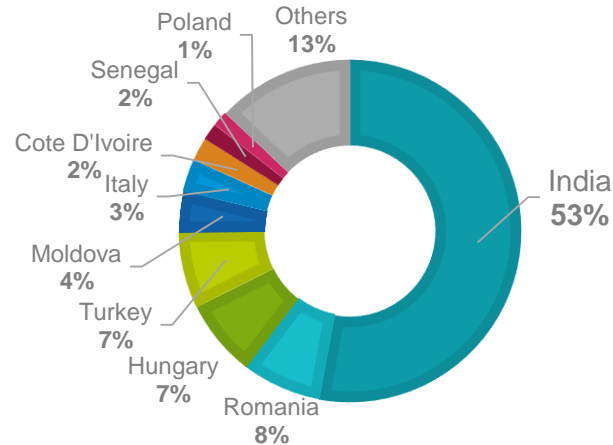
**Mineral Fertilizers production (2013-2018)**  
mln, USD



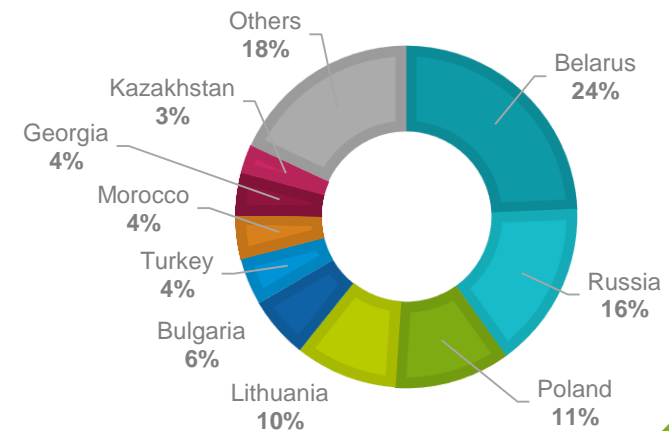
**Dynamics of mineral fertilizers foreign trade from 2013 to 2019, mln USD**



**MINERAL FERTILIZERS CONSUMERS, 2019**



**MINERAL FERTILIZERS SUPPLIERS, 2019**



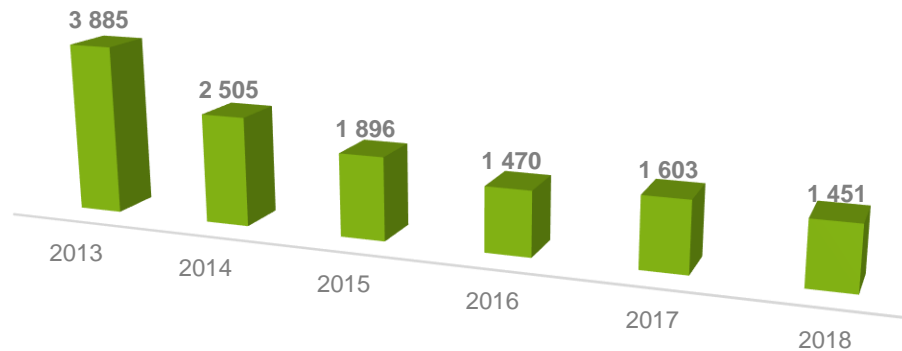
# Mineral Fertilizers Market and Key Players

The capacity of the Ukrainian market of mineral fertilizers fluctuates within \$1,5 billion a year. However, given the status of the agrarian superpower, there is considerable potential for its growth

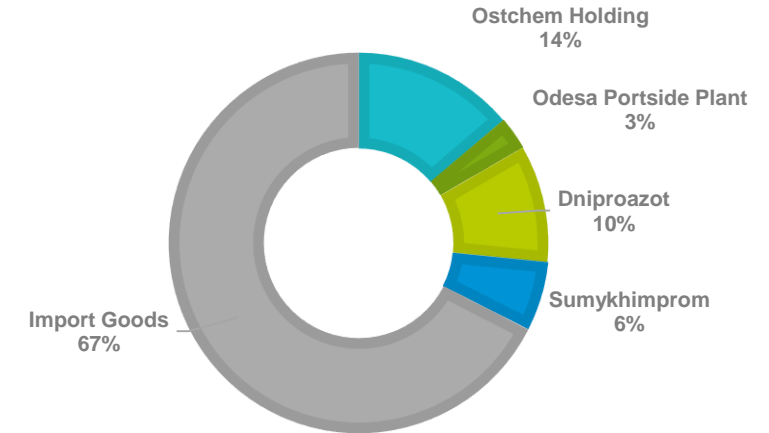
## Key Players



Capacity of the mineral fertilizers market, mln USD



MINERAL FERTILIZERS MARKET IN UKRAINE, 2018



## Market Profitability

15% ≤ **Gross Profit Margin** ≤ 27%

-17% ≤ **EBIT Margin** ≤ 1%





# Mineral Fertilizers Potential Foreign Investors

Given that global demand for fertilizers will increase, international companies can produce this product in Ukraine especially those with no production in the CIS and Eastern Europe



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Your Investment Matters

# Your investment matters



**NOW**   
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